

## ABOUT US

As a female-owned, Indigenous-led company and certified member of the CCIB, our approach is rooted in understanding deep connections—to the land and the businesses we serve. We provide thoughtful, sustainable insight and guidance, cutting through vendor noise to design solutions that genuinely fit your needs and deliver long-term value. We focus on building the right solution for you, starting with your requirements, not a product.

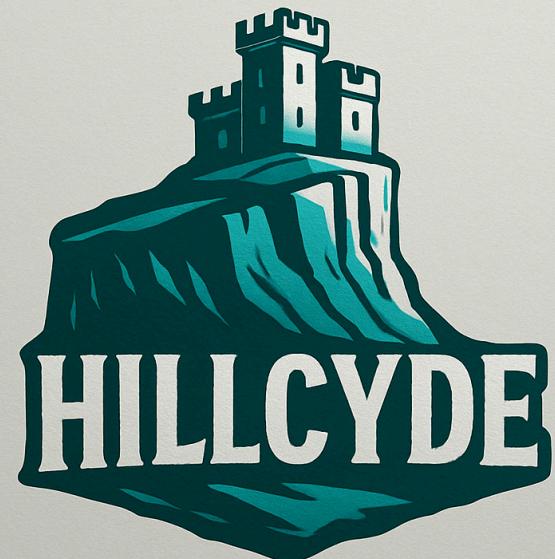
## OUR MISSION

*To build trust in cybersecurity by serving as the independent consultant, connecting clients with the right partners and tailored solutions for their business*

YOUR CYBER  
MATCHMAKER

## Key Insight

The Red Canary/Zscaler report notes that 73% of security leaders say the time from detecting an attack to resolution has increased due to the widening attack surface



## Attack Surface Management

Attack Surface Management (ASM) is the continuous, comprehensive discipline of identifying, inventorying, and managing all potential entry points and exposed assets an attacker could exploit. ASM is fundamentally integrated with Asset Discovery, ensuring every component—from external cloud services to internal operational systems—is precisely known and cataloged. .

## Vulnerability Assessment

A Vulnerability Assessment is essential because it systematically identifies and quantifies security weaknesses and misconfigurations across an organization's IT and industrial assets. By discovering these flaws before malicious actors can exploit them, it allows security teams to prioritize and remediate the most critical risks that could lead to operational downtime or data loss. Ultimately, performing regular vulnerability assessments transforms an organization's security posture from reactive to proactive, building resilience against the evolving threat landscape..

## Vulnerability Management

Vulnerability Management program is an operational imperative that ensures the proactive security of your organization's entire environment. Moving beyond point-in-time assessments, this ongoing service systematically identifies, quantifies, and prioritizes security weaknesses and misconfigurations across all IT and industrial assets on a continuous basis.

## Continuous Security Controls

Discern Security specializes in ensuring that implemented security controls are not just present, but are genuinely effective and operational at all times. Their expertise focuses on Continuous Security Controls Assessment, which moves beyond traditional point-in-time vulnerability scanning. By constantly evaluating the performance of your defenses against a dynamic threat landscape, Discern Security helps clients maintain a consistently high level of security assurance and ensures that security investments are delivering real, measurable value over the long term.

## Continuous Security Validation

Red and Purple Team exercises are a crucial extension of standard vulnerability management, moving beyond identifying flaws to actively validating the effectiveness of your security controls against simulated real-world attacks.

## Contact HillCyde

Navigating the complexities of Attack Surface Management and choosing the right assessment approach is challenging. HillCyde Cyber Matchmaker simplifies this process by connecting you with the precise, independent expertise you need

Contact HillCyde at [sales@hillcyde.com](mailto:sales@hillcyde.com) to find your match.